



## **ABC (Assessment, Benchmark, and Consulting) Pilot**

Pilot agreement between Lightly Treading (LT) of 4303 Brighton Blvd. Bldg. 3, Denver, CO 80216 and

\_\_\_\_\_ (Client) of \_\_\_\_\_

### **No Cost, No Obligation ABC Pilot**

- LT will begin by assessing Client energy bills, building stats, and do a walk-through of Client building.
- We learn how much energy and water (optional) Client building has used, in comparison to similar buildings across the U.S. (Benchmarking)
- Based on our findings we will see if Client building and business is a good candidate to save money and energy with ABC.

Upon acceptance and signatures by both parties.

- LT will install \$4,000 - \$7,000 in monitoring, consulting and controls to help us observe exactly where energy consumption and power demand are occurring which result in higher utility bills than you should be paying.
- With data from the monitoring, we perform Real Time Energy Management (RTEM) to work with you to determine what can be shut-off, operated at different times. We will also install some low-cost controls (lighting, heating, cooling, domestic water heating) to cut costs by 15% or more!
- Client agrees to work with LT to evaluate what changes can be made in the business with time of use and maximum feasibility.

During the first 30 days and up to 90 days LT will work to optimize Client building, conserving energy/water. LT will evaluate the results and when LT Feels it has adequate data, then provide a report on the results. After the pilot LT will offer Client a proposal for recommendations that Client may pay for. Which may include:

1. If we don't find savings through RTEM within the first 30 to 90 days,(after monitoring equipment is installed) we will remove the equipment and end the pilot for no charge.
2. Enter into an ongoing relationship to continue to optimize conservation and comfort in your building which can include:
  - a. Basic ABC service continuation that would be charged based on the savings we have found to cover the cost of LT's service, plus funds going towards additional services and retrofits. The time frame for this will be dependent on the amount of savings and returns on investments.



- b. Building Performance Assessment (BPA) (a.k.a., a Level 2 ASHRAE energy audit) to find deep-energy retrofit opportunities; lighting, insulation, air-sealing, HVAC, windows and its corresponding greater energy savings (this service can come out of the savings funds).
- c. Proposals for improvements and additional measures to further reduce energy costs and carbon emissions. The savings from rerofits identified through the BPA are NOT shared with Lightly Treading. This goes 100% to your bottom-line!

This agreement does not bind the Client to any ongoing engagements beyond the pilot. Client does agree to work with LT to find and implement savings strategies that will be effective and work within Client’s business in a positive manner. The goal of this relationship is for both parties to realizes a successful pilot saving 10 – 20% in energy costs and carbon savings.

Agreed:

Lightly Treading

\_\_\_\_\_   
 Paul Kriescher, President

Date: \_\_\_\_\_

Client:

Company: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

